



THE KANSAS COLLABORATIVE

government working together for better results™

The Kansas Collaborative is a joint effort between the State of Kansas, the Kansas Association of Counties and the League of Kansas Municipalities to foster collaboration and improve government efficiency. By working together, local and state officials improve accountability and maximize public resources – leading to better results for Kansas.

Projects of The Kansas Collaborative are managed and facilitated by TeamTech Inc.

TheKansasCollaborative.com

The Kansas Pharmaceutical Collaborative A no-cost solution to a budget buster problem

The Budget Buster...pharmaceutical costs for inmate populations

Federal Bureau of Prisons	23% annual increase
Kansas Department of Corrections	50% annual increase
County jails	A local budget buster!

The Results: Savings reaching \$7 million

KS Dept. of Corrections (10,000 beds)	\$4 million saved
Sedgwick County jail (1,032 beds)	\$1.2 million saved
Crawford County jail (102 beds)	\$25,000 saved
Pratt County jail (28 beds)	\$6,400 saved
etc.	

The Results: County jail beds under discounted programs

% jail beds now covered	64% (up from 24%)
% of jail beds “in process”	6.7%
% of jail beds with lowered local costs	12.8%

The Results: Improved Quality, Compliance and Safety

Increased compliance with local/state/Federal pharmaceutical regulations
Improved security/control of on-site medications to include administration and storage

How We Did It: A unique cross-government collaborative approach

Fall 2003	State/County Health and Human Services Summit
February 2004	Launched the Prescription Drug Breakthrough Team
November 2004	Savings options emerge
April 2005	Research Report published, Sharing Approaches That Work Forums
May – present	Governmental entities are saving real money (10 – 53%)

The Breakthrough: Development of the County/State Team

County and state representatives that “felt the problem” joined the first ever County/State Breakthrough Team. TeamTech, Inc. provided the neutral facilitation.

The Breakthrough: Data Drives the Process

	<i>Lowest Cost/pill</i>	<i>Highest Cost/pill</i>	<i>% difference</i>
Paxil, 20 mg	\$2.26	\$3.14	39%
Zyprexa, 5mg	\$5.18	\$11.14	200%
Depakote, 500 mg	\$1.47	\$9.20	600%

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The Breakthrough: A No Cost Solution through Policy Change

The team's building on ideas eventually led team member, Viola Riggin, Kansas Department of Corrections Health Care Director, to recommend that in their new request for proposals for inmate healthcare services, the state's prescription drug pricing be extended to local governments. Correct Care Solutions (CCS) and Diamond Pharmaceuticals, the winning bidder, agreed.

The Breakthrough: Create Options

Because the team included county representatives from urban and rural alike, members knew they wouldn't come up with one solution that worked for all. In the course of their research, members found five options that could trim pharmaceutical costs for individuals/citizens as well as state and local governmental agencies. The team outlined the options for all Kansans in the April 2005 *Research Report*. The number one cost-saving option was the Kansas Department of Corrections (KDOC) contract with CCS-Diamond Pharmaceuticals.

Program Adaptability

Beyond the state prisons and county jails, others are using the KDOC contract:

- Community Mental Health Centers
- County Health Departments
- County Hospitals
- Community Residential Centers

Presentations were made in November 2005 at the Colorado county association annual meeting and in August 2006 at the National Association of Counties annual conference. The State of Colorado adapted the program to fit their needs and has begun using the same pharmaceutical program through Diamond Pharmaceuticals for some of their local correctional facilities and county jails such as the Jefferson County (Colorado) jail.

Catalyzed The Kansas Collaborative

With the success of the Prescription Drug Breakthrough Team as a catalyst, The Kansas Collaborative was launched in November 2005. The Kansas Collaborative is a joint effort between the State of Kansas, the Kansas Association of Counties and the League of Kansas Municipalities, dedicated to fostering collaboration and improving government efficiencies by...

- ***Solving problems.*** We move ideas into action. We maximize public resources. We improve government accountability.
- ***Saving money – big money.*** Over \$7 million with the prescription drug effort with more to come from the Healthcare Cost Breakthrough Team, the Geographic Information Systems Breakthrough Team and the Transportation Breakthrough Team.
- ***Networking leadership.*** We believe that state, county and city officials are capable of working together – as equals. We believe they can share data, resources and ideas – and create solutions to shared problems. We believe that policy can be strongly informed by this networking of leaders at the ground level.